



LIONTM

Teacher's Lesson Note

EMEST (CIVIL ENGG.)

5th SEMESTER 3rd YEAR

SSIT (POLYTECHNIC) KALAKAD

KARANTIA, MAYURBHANJ

TEACHERS

Date	WEEK	Class	Subject	Topic (Concept)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	TLM to be used
1	2	3	4	5	6	7	8
4.7.24	1st	1st			(1) Entrepreneurship	• Meaning of Entrepreneurship • Need of Entrepreneurship • Characteristics, Qualities and Types of entrepreneurs • Functions. • Barriers to entrepreneurship • Entrepreneurship vs. Management • Forms of Business ownership: sole proprietorship, partnership forms and others • Types of Industries concept of start-ups! • Entrepreneurship support agencies at National, State, District level (Source): DIE, NSIC, ASIC, SIDBI, NABARD, Commercial Banks, KVIE etc • Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks.	
5.7.24	2nd	2nd					
6.7.24	3rd	3rd					
10.7.24	4th	4th					
11.7.24	2nd	2nd					
18.7.24	2nd	2nd					
19.7.24	3rd	3rd					
20.7.24	4th	4th					
22.7.24	1st	1st					
23.7.24	2nd	2nd					
24.7.24	3rd	3rd					

LESSON NOTE

Evaluative Questions	Expected learning outcome	Project work to be assigned	Signature of the Teacher	Signature of the Headmaster	Remarks
9	10	11	12	13	14
What are the Need of Entrepreneurship?			Pradeep 4.7.24		
Define barrier of entrepreneur ship?			Pradeep 5.7.24		
What is forms of Business?			Pradeep 11.7.24	Pradeep 11.7.24	
How many type of Industries?			Pradeep 19.7.24		
What are the entrepreneurship supporting agency?			Pradeep 23.7.24		
			Pradeep 26.7.24	Pradeep 27.7.24	

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Date	Week	Class	Subject	Topic (Concept)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	TLM to be used
1	2	3	4	5	6	7	8
29-7-24	4th			(B) Market survey and selection of business planning	Business planning	• Cap, well-labeled units, tiny service sector units • Time schedule plan, agencies to be contacted for project implementation • Assessment of demand and supply and potential areas of growth • Identifying business opportunity • Final project selection.	
26-7-24	4th	1st		(C) Project report preparation	Preliminary project report	• Detailed project report, techno economic feasibility • Project viability	
27-7-24	5th	3rd		(4) Management principles	Definitions of Management	• Principles of Management • Functions of Management (planning, organizing, staffing, directing and controlling etc)	
30-7-24	6th	9th					
31-7-24	5th	1st					
1-8-24	2nd						

LESSON NOTE

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Evaluative Questions	Expected learning outcome	Project work to be assigned	Signature of the Teacher	Signature of the Headmaster
9	10	11	12	13
Q. What is Business Planining?			Prohda 25.7.24	
Q. Define demand and supply?			Prohda 26.7.24	
Q. Define final Product selection?			Prohda 29.7.24	
Q. Explain about Project report?			Prohda 30.7.24	
Q. What is management Principle?			Prohda 31.7.24	
			Prohda 1.8.24	Signature 01/08/24

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Date	Roll No.	Class	Subject	Topic (Concept)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	TLM to be used
1	2	3	4	5	6	7	8
28.7.24		3rd				Level of management in an organisation	
5.8.24		4th				• Functions, Activities	
2.8.24	11th	1st				• Productivity	
13.08.24		2nd				• Quality control	
14.8.24		5th				• Production planning and control	
16.08.24		9th					
20.08.24	11th	1st					
22.8.24		2nd					
24.8.24		3rd					
28.08.24		4th					
2.9.24	8th	1st					
9.9.24		2nd					
6.9.24		3rd					
10.9.24		4th					
2.09.24	9th	1st					
16.09.24		2nd					

LESSON NOTE

Evaluative Questions	Expected learning outcome	Project work to be assigned	Signature of the Teacher	Signature of the Learner	Remarks
9	10	11	12	13	14
Q-What is management organism?			<u>Probate</u> 28.8.24	<u>Pravin</u> 11.8.24	
Q- Define production planning and control?			<u>Probate</u> 18.8.24		
Q- Define inventory management?			<u>Probate</u> 24.8.24		
Q- Define financial management?			<u>Probate</u> 29.9.24	<u>Pravin</u> 25.10.24	
Q- Define management costing?			<u>Probate</u> 10.09.24		
			<u>Probate</u> 16.9.24	<u>Pravin</u> 12.10.24	

TEACHERS

Subject	Topic (Concept)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	TLM to be used
4	5	6	7	8
			• Brief idea about Accounting Terminologies: Book keeping, Journal entry, petty cash book, P&L Accounts, Balance sheets (only concepts)	
			• Marketing concept of Management Marketing and Marketing Management. • Marketing Techniques (only concept) • Concept of 4Ps (Price, place, product, promotion)	
			• Human Resource Management • Personnel Management • Manpower planning, Recruitment, Sources of manpower Selection process	

LESSON NOTE

Evaluative Questions	Expected learning outcome	Project work to be assigned	Signature of the Teacher	Signature of the Headmaster
9	10	11	12	13
➤ Define terminology?			Booklet 1-10-24 Booklet 7-10-24 Booklet 8-11-24 Booklet 9-11-24 Booklet 15-11-24	Signature 25/10/24 Signature 25/10/24 Signature 19-11-24
* What is concept of Marketing? * What is marketing management? * How many marketing technique is available?				
* What is human resource management?				

TEACHER

Date	Class	Topic	Sub-Topic	Learning Activities to be taken up	Time to be taken
20-11-24	1st	(F) Leadership and Motivation	(A) Leadership	Method of testing Method of training and development Payment or wages.	
21-11-24	1st			• Definition and Need Importance	
22-11-24	1st			• Qualities and Functions of a leader	
23-11-24	1st			• Manager Vs Leader	
24-11-24	1st		(B) Motivation	• Style of Leadership (autocratic, Democratic, Participative)	
25-11-24	1st			• Definition and characteristics	
26-11-24	1st			• Importance of motivation	
27-11-24	1st			• Factors affecting motivation	
28-11-24	1st			• Theories of motivation (Maslow)	
29-11-24	1st			• Methods of improving motivation	

LESSON NOTE

Evaluative Questions	Expected learning outcome	Process work to be assigned	Signature of the teacher	Signature of the student	Remarks
Q. Define leadership?			Dr. S. K. S. 18-11-24		
Q. Differentiate between Manager & Leader?			Dr. S. K. S. 20-11-24	Dr. S. K. S. 21-11-24	
Q. What is motivation?			Dr. S. K. S. 26-11-24		
Q. How many types of motivations?			Dr. S. K. S. 22-11-24		
			Dr. S. K. S. 28-11-24		
			Dr. S. K. S. 29-11-24		

TEACHERS

Date	Class	Subject	Topic (Concept)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	TLM to be used
30-11-24	4th					8

- Importance of communication in business
- Types and functions of communication
- Relations with teachers, supervisors and subordinates
- TQM concept: Quality policy, Quality management, Quality improvement, Quality system
- Accidents and safety cause, preventive measures, general safety, personal safety, protection equipment
- Intellectual Property Rights (IPR) (Copyright, Patents, Trademark, Copyrights)

(6) Legislation

(5) Quality Management (TQM & ISO 9000)

Extra class

30-11-24	4th					
29-11-24	3rd					
28-11-24	4th					
27-11-24	4th					

LESSON NOTE

Evaluative Questions	9	10	11	12	13	14
Expected learning outcome						
Project assigned to be						
Signature of the Teacher						
Signature of the Headmaster						
Remarks						

- + What is communication?
- * Define TQM?
- * Explain concept of TQM?
- * Explain about safety cause?
- * Mentions safety rules?
- * Define IPR?

30-11-24

29-11-24

28-11-24

27-11-24

26-11-24

TEACHERS

Date	Subject	Topic (Classwork)	Sub-Topic (Sub-Concept)	Learning Activities to be taken up	Time to be made
6-12-24	1st			(b) Statute of Wages Act 1948 (only salient points)	
7-12-24	2nd			(c) Statute of Wages Act 1936 (only salient points)	
11-12-24	3rd	(a) Smart Technology	● concept of IoT, the IoT work	● components & characteristics of IoT, categories of IoT applications of IoT - Smart cities, Smart transportation, Smart homes, Smart healthcare, Smart industry, Smart agriculture, Smart Energy Management etc.	
16-12-24	4th				

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Evaluative Questions	Expected learning outcome	Project work to be assigned	Signature of the Teacher	Signature of the Headmaster
Q. Define payment of Wages?	10	11	12	13
Q. Define smart technology?			14	15
Q. Define smart home?			16	17
Q. What is smart industry?			18	19